



M, 15.02.1954, married

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**Driving License:** Cat. A,B, since 10.08.1991

**Military status:** yes

## OBJECTIVE

*executive management*

**Desired Salary**

**Job Type** *Full time*

**Department:** *Marketing, Merchandising, Operations/Import-Export, Manufacturing, Sales, Translations*

**Residence city:** *Bucuresti*

**Working City:** *Bucuresti, STRAINATATE*

**Career Level:** *Manager/Executive Position*

**Availability:** *01.07.2011*

## WORK

**Consultant** 29.07.2007 - present:

**Company:** coSco

**Working city:** Bucuresti

**Salary:** 1500

**Department:** Construction/Facilities

**Company activity field:** Consulting in the field of construction materials for a german company with more than 170 shareholders

**Responsibilities:**

Consulting and project management, company participated in Petrom Jilava project - infrastructure, contracting and import of construction materials

**Benefits:**

car, mobile,

**Manager** 02.04.2005 - 29.07.2007

**Company:** Profilo Jebel Ali Free Zone Dubai

**Working city:** abroad

**Salary:** 1500

**Department:** Operations/Import-Export

**Company activity field:** Company in the Free Zone Jebel Ali Dubai UAE

**Responsibilities:**

Establish all kind of relations with Jebel Ali Free Zone officials

**Benefits:**

Car, insurance,

**Administrator** 01.06.2004 - 31.07.2005

**Company:** Rocomtex

**Working city:** Deva

**Salary:** 1500

**Department:** Administrative

**Company activity field:** Consulting in textile business, import-export

**Responsibilities:**

General management

**Recommendation:** Alesandro Baggio, Siretesile Italy, main share holder.

**Achievements:**

One year programme, implementing an italian investment in Deva: from spinning mill to finishing, printing and confections for house articles.

The objective was obtaining at least 3 month of profit. It was achieved more months of profit.

**Benefits:**

car, phone, accomodation

**Operations Manager** 01.04.2001 - 01.05.2004

**Company:** Autosolution

**Working city:**

**Salary:** 800

**Department:** Purchasing/Logistics

**Company activity field:** Distribution of spare parts in automotive industry

**Responsibilities:**

Management of imports and distribution on local market

**Recommendation:** Monroe(Kristl Vaneldereren), Belgium, Teneco Automotive Poland, Delphi, UK

**Achievements:**

Together with selling team we have achived third position on the market

**Executive Manager** 01.08.2000 - 01.04.2001

**Company:** Zecasin SA

**Working city:** Bucuresti

**Department:** Administrative

**Company activity field:** Chemical research

**Responsibilities:**

Managing the curent activities of the company

**Recommendation:** Sorin Stan, main shareholder of the company

**Achievements:**

In that time the company achieved the patent for euro gasoline.

Project manager for "Life Program" developed with EU Commission in Romania (nonpolluting fuels).

**General Manager** 06.08.1996 - 01.08.2000

**Company:** Textila SA

**Working city:** Rosiorii de Vede

**Department:** Administrative

**Company activity field:** Industrial Cloth production, over 1900 employees,

**Responsibilities:**

General management of the factory

**Recommendation:** Siretessile, Treviso, Italy (Alesandro Baggio)

Isovolta (Wien)

**Achievements:**

Raised the export level of the company by 75%

New investments in production lines with Sulzer Swiss.

Developed with Isovolta new material for cable insulation

Developed with Siretessile Italy new products for italian market.

Two consecutive years best company in the field awarded by the Romanian Chamber of Commerce and Industry.

**General Manager** 15.09.1990 - 05.06.1994

**Company:** Rotrico SA

**Working city:**

**Department:** Purchasing/Logistics

**Company activity field:** Knitwear, women house clothing, Jaquard curtains

**Responsibilities:**

From basic economist, component of export team to general manager of the company.

Export contacts management, management of export productions,

Management of company with over 800 empl.

**Recommendation:** Rindalbourne LTD, Manchester, UK

**Achievements:**

Exports on UK market (Rindalbourne Manchester), Saudi Arabia, Canada (Sears)

Management of a middle-size company, two years best company in the branch (awarded by Romanian Chamber of Commerce and Industry)

**Economist - Export** 15.09.1982 - 05.06.1990

**Company:** Rotrico SA

**Working city:**

**Department:** Purchasing/Logistics

**Company activity field:** Knitwear, women house clothing, Jaquard curtains

**Responsibilities:**

Export contacts management, management of export productions, contracts on local market

**Recommendation:** Maria Istrate, former General Manger of the company,

**Achievements:**

Exports on UK market (Rindalbourne Manchester), Saudi Arabia, Canada (Sears)

The setting-up of export for a brand new factory, achived over 60% of the production for export 2 years.

**Benefits:**

no benefits

**Economist** 01.10.1979 - 10.09.1982

**Company:** Combinat Minnier Anina

**Working city:** Alt Oras **Department:**

Purchasing/Logistics

**Company activity field:** Mining, over 5000,

**Responsibilities:**

executive in procurement department

**Benefits:**

no benefits

EDUCATION

**Studies:**

Academy of Economic Studies, International Economic Relationships with Diploma  
Romanian Institute of Mangement - Course "Restructuring of Romanian Enterprises"  
Certified auditor - 2007

**Courses, certificates & awards:**

**Translator Certificate: German to Romanian: technical, economical, law  
Granted by Ministry of Culture**

ABILITIES

**Foreign Languages(Knowledge level):**

english (advanced)

german (advanced)

french (advanced)

italian (advanced)

**PC Skills:**

Office Suite, Project management, financial analysis

Across = CAT for translation

**Other skills or details that are relevant to your CV**

Able to deal with different partners from over the world, different cultural grounds.