



TINUS ESKA, S.T.

ABOUT

For the past 14 years of my professional working life, I have accumulated an astonishing repository of knowledge, experience and connection. I started my career as an engineer which has given me the wit to be logical and analytical. It has helped build structure in how I work and manage people. I now use what I learned as an engineer to help me in my current career path which is education. I choose this field of work not only because of the business opportunity but also for the chance to help others learn. I started as an English teacher and worked up my way up in education management. Having both the knowledge and experience of educator and supervisor has given me the aptitude to be patient and able to evaluate people and think up creative business solutions that I continue to carry in my current journey.

PERSONAL DATA

Birthplace : Kupang, NTT
Date of Birth : 11th October
1982 Nationality : Indonesian
Status : Married

PROFESSIONAL SKILLS

Project and branch management
Marketing and promotion strategy
Accounting
Social media strategy
Customer service
Education supervision
Indonesian-English translation
Book layout design
Market research
Employee recruitment
In-house training
English teaching

PERSONAL SKILLS

Creative spirit
Reliable and professionally Organized
Time management
Team player
Fast learner
Motivated
Active English user

EDUCATION

UNIVERSITAS ATMA JAYA YOGYAKARTA

[Civil Engineering International Program- Bachelor Degree \(2001- 2007\)](#)

WORK EXPERIENCE

Captains and Poets, Canada (remote).

[Partnership Engagement Lead \(November 2022 - present\)](#)

Monitor, execute and analyze current business plan
Come up with new business plan
Establish new business connections (Business to business-
South East Asia market)
Meet company target

Seagal Education Consultants Pte Ltd, Singapore (remote).

[Senior Business Development \(September 2021- November 2022\)](#)

Monitor, execute and analyze current business plan
Come up with new business plan
Handle company to company relation and business venture
Establish new business connections
Meet company target
Manage business development team

ELTI Gramedia Purwokerto (Kompas Gramedia Group).

[Marketing Officer \(January 2021- September 2021\)](#)

Social media design, research and development
Handle promotion and marketing
Handle company to company relation and business venture
Establish new business connections
Design new business strategies
Handled/taught advanced classes

WORK EXPERIENCE

ELTI Gramedia World Palembang (Kompas Gramedia Group). Branch Superintendent (August 2016- December 2020)

Established new company branch for ELTI Gramedia in Palembang
Supervised and managed all daily operation
Handled promotion and marketing
Handled recruitment of all employees
Supervised and trained English teachers and all operation employees (marketing, customer service and accounting)
Handled company to company relation and business venture

ELTI Gramedia Yogyakarta (Kompas Gramedia Group). English Teacher (December 2011- August 2016)

Taught English for active communication to adults and children
Taught English for national examination preparation to Junior and High School students
Taught English for TOEFL, TOEIC and IELTS preparation
Taught "English for Specific Purpose" e.g. Academic Writing, English for hotels, English for business

PT. Bukit Makmur Mandiri Utama (BUMA)- Coal mining Contractor Engineering Supervisor (July 2008- August 2009)

Supervised site plan
Liaisoned between owner and contractor

PT. Bukit Makmur Mandiri Utama (BUMA)- Coal mining Contractor Management Trainee Program (January 2008- June 2009)

Learned, prepared and practiced to become a supervisor
Finished the program 6 months before the scheduled time (1 year)

UNIVERSITAS ATMA JAYA YOGYAKARTA Highway Engineering Lab Practicum and Assignment Assistant

(December 2003- May 2004)
Assisted students in lab and assignment work

ORGANIZATIONAL EXPERIENCE

Beach Volley Ball Press committee staff for the 2018 ASIAN GAMES (in Palembang)
- Managed press committee team
- Ensured that all daily operation for foreign and national press went well

English Assessor for various universities and youth organizations in Palembang Speech

Competition judge for various universities and youth organizations in Palembang

JOVED (Java Overland Varsities English Debate), participant in 2005

PARTICIPATION AS A SPEAKER

Regular speaker for "Sonora FM English Corner with ELTI Palembang"
March 2019- September 2019

Joint speaker with Google Gapura Digital at Universitas Sriwijaya (Engineering Faculty)
April 13th 2019 - Presentation theme; "Using English to Enhance Your Website"

Joint speaker with BCA Palembang for various events

Speaker for/with various Palembang Youth Organizations

RESEARCH, PUBLICATION AND TRANSLATION

- Boa Noite Amor (A novel by Heni Simamora, October 2020) - translator (to be published).
 - SUMSEL travel guide by SRIPO and Tribun SUMSEL V edition 2020 – translator.
 - SUMSEL travel guide by SRIPO and Tribun SUMSEL V edition 2019 – translator.
 - SUMSEL travel guide by SRIPO and Tribun SUMSEL IV edition 2018 – translator.
 - SUMSEL travel guide by SRIPO and Tribun SUMSEL III edition 2017 – translator.
 - Proof reading and layouting ELTI's books and handouts August 2016- December 2016.
Eska Tinus, 2008, [Application of Base Isolation for Simple Apartment Design](#), Engineering Faculty, Universitas Atma Jaya Yogyakarta.
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ADDITIONAL SKILLS

- Computer Applications :
 - Ms/Open Office
 - SAP and ETABS
 - ArchiCAD
 - Coreldraw
 - Canva

CONTACT

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SOCIAL MEDIA

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