

# Soukeang Sam

## Sales Executive

An optimistic, and self-motivated International Relations graduate who is eager and enthusiastic in learning and delivery quality results after receiving instructions. Detailed-oriented and meticulous individual to manage a wide range of clients and equipped with managerial skill in human resources.



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📍 #168, Russey Keo, Russey Keo, Phnom Penh, Cambodia, Phnom Penh, Cambodia

## EDUCATION

### Bachelor of Arts in International Relations Institute of Foreign Languages

09/2017 - 07/2021

GPA 3.0

### High School Diploma Sovannaphumi School

05/2010 - 11/2017

Grade C in National Exam

### General English Programs Australian Center of English

05/2016 - 12/2017

### General English Programs American Intercon Institute

04/2010 - 12/2015

## WORK EXPERIENCE

### Sales Executive Royal Platinum

09/2021 - Present

Cambodia

#### Achievements/Tasks

- Building relationships with customers
- Demonstrating strong product knowledge to the customers and handling client's queries
- Consulting customers and giving resolutions if any concern arises
- Translating and proofreading company's marketing content
- Organizing networking events and innovated engagement approach to generate new business opportunities.

### Freelance Translator Hiventy

05/2021 - Present

Singapore

#### Achievements/Tasks

- Transcribing videos to ensure accuracy and consistent wordings in the videos or series and retain its meanings
- Translating documents
- Proofreading to ensure the documents to be error-free

## SKILLS

Problem-Solving

Communication

Leadership

Time Management

Flexibility

Attention to Detail

Microsoft Words

PowerPoint

Excel

## ACCOMPLISHMENTS

### AIIESEC to Thailand Exchanged Program Participant (07/2019 - 09/2019)

- Teaching English to over 100 Thai students
- Assessing students' development and managing classroom discipline
- Interacting and building friendly relations with local people

### Participant of an international training program called 'UNESCO-UNITWIN' (10/2020)

- Communicating and Engaging with Korean professors from Ewha University
- Has been trained on soft skills such as leadership, and communication

### Participant in SSYEAYP 2020 in the Policy field (11/2020)

- Learning how to formulate policy in a pragmatic way
- Discussing and engaging with other international delegates

## VOLUNTEERING EXPERIENCES

### Participant of JCI training program called 'Career Readiness for Youths' (05/2020 - 10/2020)

-has been trained on soft skills such as leadership, communication, and how to manage an event

### Project Assistant in JCI Entrepreneur Event (09/2020)

- assist Project manager in ensuring the smooth flow of events, and logistics team in preparation

### CJCC Kizuna Festival (Ikebana) (04/2018)

- Selling and teaching people how to decorate flowers in Japanese traditions, and Engaging and interacting with people including natives and foreigners

## LANGUAGES

Khmer- Native

Native or Bilingual Proficiency

English

Full Professional Proficiency

Chinese

Elementary Proficiency