

SINOVUYO NDLABHU

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Objective

A hard working individual who thrives on interrogation of quantitative and qualitative data until the information starts talking. Im currently looking for a new role which will utilize my existing skills while enabling further personal and professional development.

Education

- **Grambling State University, Louisiana. USA** 2009
Bachelor of Science in Mathematics
- **George Randell High School** 2002
Grade 12

Experience

- **Ndiza Information Solutions** 02/2014 - 09/2015
Revenue Management Trainee

- Developing pricing strategies to maximize passenger revenue performance and analyze revenue trends to support senior management decisions.
- Implementing plans that generate incremental revenue.
- Defining price points based on each segment's willingness to pay and assign rules to the fares.
- Analysing trends in fare usage, revenue and markets.
- Assessing and segmenting customers based on market conditions.
- Defining market conditions including market positioning.
- Identifying and leveraging pricing and inventory opportunities.
- Formulating, analyzing and evaluating revenue strategies.
- Evaluating supply and demand patterns along with seasonal trends.
- Monitoring sales trends and market trends

- **Munich Rinsurance of Africa Limited**
Graduate Analyst - Casualty Underwriting

01/2012 - 09/2012

- Assessing risks for new business and renewals
- Requesting information from brokers
- Checking treaty reinsurance policy wordings
- Aligning policy wordings with general and line of business guidelines
- Evaluating the quality of data provided for pricing
- Analysing risk profiles
- Initiating referrals and dispensation
- Understanding the implications of FSB regulations, TCF and SAM on policy wordings.

- **Munich Rinsurance of Africa Limited**
Graduate Analyst - Claims

10/2012 - 31/2013

- Registering of claims on the system (motor and non-motor)
- Determining all expense reserves and coordinating with various departments to settle claims
- Requesting loss adjusters reports
- Analysing reserve movements & loss developments monitoring
- Managing and maintaining of all losses and assisting all risk management personnel to reduce losses
- Developing reports for all statistical claims

Skills

- Microsoft Office Applications • QlikView • Cognos • Aviator • FS-RI
- -Analytical -Excellent oral and written communication -Report writing -Creative - Innovative

Projects

- **SAM - Solvency Assessment Management**
Graduate team group leader for SAM rollout
- **Pricing Strategy**
Pricing strategy development for flights revenue management

Achievements & Awards

- USA University Tennis Scholarship 2004-2009

Personal Details

- Date of Birth : 23/09/1986

- Nationality : South African
- Gender : Female
- Identity Number : 8609230745085
- Home language : isiXhosa
- Other languages : English , Zulu