***Resumé***

Marana Renato

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**Summary of qualifications**

After graduating with honors as Marketing and Strategic Manager at Proviciale Hogeschool Limburg in Hasselt, I started to work as a dispatcher with DHL Opglabeek (BE) because of my Multilanguage skills. After a while I changed to Europaverkehre Hammer & Co GmbH in Aachen (DE) where I worked up to a Key Account Manager because of my managing skills and signed contracts with all the big players in the chemical industry and industrial waste in a multi-million dollar business. Currently working for CT Logistics, where I am managing the office in Aachen (Germany) thanks to my proven leadership skills.

**Education**

2000 – 2003 : Provinciaal Hogeschool Limburg, Hasselt (BE) – Marketing & Strategic Management

1992 – 2000 : Maria Opdracht, Maasmechelen (BE) – Handel en Bedrijfseconomie

**Professional Experience**

2013 – present

After my active football career I started as a translator for several well known Fifa Agents within Europe. I was present with several contract negotiations between clubs – players (f.ex. Igor De Camargo, Steven Defour, Stephan El Sharaawy, Kevin Prince Boateng, etc). Thanks to my network I also cooperated with FifPro general Secretary Mr. Theo van Seggelen and as a translator during the Bilderberg Goalkeeping Conference organized by ProGoal. I gained a lot of insight view of the football business and its regulations. My tactical knowledge and critical view always have been appreciated.

Jan 2015 – present / CT Logistics Aachen (DE)

Receiving a strong proposal from CT Logistic, Frechen (DE) I accepted the challenge to start an own office in Aachen. Starting from zero I build a market basket of various customers growing to a Multi Million office in my own. Dealing the full package from insurances, customers, sub-contractors, etc.

February 2005 – December 2014 / Europaverkehre Hammer & Co Aachen (DE)

Moving forward is the key of life. Starting as a dispatcher because of my previous experience, I quickly became an important link in the chain. Hammer is an important player in the market of Industrial Waste and in the chemical Industry, transporting throughout Europe. Becoming Key Account Manager travelling and negotiating contracts in a multi-million dollar business. My market knowledge, customer thinking, strategical working and ability are still recognized within the company.

September 2003 – February 2005 / DHL Opglabbeek (BE)

As I am multilingual, I started in the Transport business. Starting as a dispatcher I fast became the Head LTL Import Southern Europe (Portugal, Spain, Italy, France) and the United Kingdom. Leading a group of 4 dispatchers. My leading skills were very appreciated by staff and managing board.

**Personal Information**

Name : Renato Marana

E-Mail : [maranarenato@gmail.com](mailto:maranarenato@gmail.com)

Phone number : +49 151 506 734 95

Place of birth : Bree (Belgium)

Date of birth : 01 July 1980

Nationality : Italian

Marital status : Married, 1 child (13/07/2005)

Sex : Male

**Language skills**

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| --- | --- | --- | --- |
| Language | To speak | Use | Write |
| Dutch | Mother language | Daily | Mother language |
| French | Very good | Daily | Very good |
| German | Very good | Daily | Very good |
| English | Very good | Daily | Very good |
| Spanish | Very good | Daily | Good |
| Italian | Mother language | Daily | Mother language |