

## MAUNG MAUNG ZAW



### CONTACT

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### KEY SKILLS

Well-founded medical and pharmaceutical knowledge  
Burmese Language - Mother Tongue  
English Language - Fluent  
Solid IT skills (MS word, Excel, Powerpoint, Email) - Professional  
Communication Skill - Professional  
Others - Time Management Skill, Problem Solving Skill, Team Work (Initiative & Pro-active), Presentation Skill, Public Speaking

### ACHIEVEMENTS & AWARDS

Two consecutive years of distinctions at Pathology  
Best New Comer Award (2019-2020) at Servier  
Best MPS Award (2021-2022) at Servier  
Promotion from Medical Product Specialist to Territory Business Executive at April 2022  
Selected as Diamond member for further promotion

### ENGLISH PROFICIENCY LEVEL

Business English Level (can speak and write English well)

### NOTICE PERIOD

Can work immediately

### WORK EXPERIENCE

#### Servier Company

13th Nov 2019 - 19th Feb 2024  
Business Executive (Sales)

Worked as a medical representative and well-communicated with the doctors for the benefits of patients using evidence based medicines.

Played as a good team member and well-communicated with other team members in an effective way to increase work efficiency.

Health education campaigns related to the company drugs were introduced to local pharmacies and also patient level.

Monthly reporting is a basis. Can handle it by using computer skills.

Product presentations were done frequently using presentation skills.

Familiarized with medical and pharmaceutical terms.

#### Datkhina Dipar Hospital

1st Jan 2019 - 31st July 2019  
Medical doctor

Familiarized with clinical terms and patient care.

Well communicated with patients and colleagues to give better patient care.

Well handled interpersonal and doctor-patient misunderstanding and conflicts using Team Work and Communication Skills.

Consulted with patients for further management according to the hospital rules and specialists' decisions.

Interpretation of difficult medical terminologies that patients cannot understand was performed frequently.

### EDUCATION

University of Medicine, Magway

2019

M.B,B.S

## TRAINING AND CERTIFICATE

Communication skill ( Strategy First University)

Management and Leadership (Strategy First University)

Selling skill (Local Training)

Public speaking skill ( Local Training)

Personal development training for resilience, assertiveness and story telling to story selling.

## CAREER SUMMARY

Worked as internship at Myeik Public Hospital for 1year (2018-2019)

Worked as medical officer at Datkhina Dipar Hospital for 7months (2019)

Worked as medical representative at Servier Company for 4years and 3months (2019-2024)