**Isaac Timm**

**Email: [timm.isaac@hotmail.com](mailto:timm.isaac@hotmail.com)**

**Tel (US) 8023459387**

**170 Louisa Blvd.**

**Lafayette, LA, 70506**

**SUMMARY** A driven team player with work experience both nationally and abroad ranging from production floor to major account representative, seeking a challenging and dynamic position in a successful enterprise where my academic and professional accomplishments will add value to the firm while achieving my personal goals.

**EDUCATION         University of North Carolina Wilmington**

Cameron School of Business

Bachelor of Science, Business Administration

Concentration: International Business

GPA 3.1

**EXPERIENCE**

**HCN Consulting (HCN Consultoria em Gestão)      Curitiba, Paraná, Brazil**

**Major Account Representative North American Desk 07, 2011-04,2012**

* + - * Aided Communications Between American and Brazilian Businesses
      * Connected points of Interest for International Corporations
      * Worked in field both in U.S and Brazillian home office to forge new business connections
      * Translated and Interpreted Portuguese/English for Business Development

**Blackhawk (Alliant Techsystems)            Southport, N.C**

**ProductionSpecialist/International Sales Assistant  05, 2002-11**

* Boosted Sales through new products and designs
* Assisted with product demonstrations both in the U.S and abroad
* Translated and Interpreted Portuguese/English for Business Development
* Designed, developed and prototyped product improvements for test and end sales to Military and Police worldwide.
* Never missed deadline on a single project
* Full line Representative in international marketing events
* Assisted in the instruction of a lock picking/entry class for U.S Marshalls

**YouTalk Idiomas Curitiba, P.R**

**ESL Professor (Part and Full Time) 09/2010-07/2012**

* Taught English as a second language both to large classes and in on one on one executive settings
* Developed personalized lesson plans to optimize student learning and linguistic acquisition.

**Expo Conventions              Curitiba, P.R(Brazil)**

**Translator (English-Portuguese)              08, 2006-05, 2007**

Assisted the communication between American companies and potential clients through business development in a trade show environment

**STRENGTHS** Extremely adaptable, inquisitive, productive and a team player.  Computer literate (MSOffice/Access), fluent in Portuguese Written/Spoken, and proficient in Spanish.  Accomplished in business development.

**ACTIVITIES** Ex officer for UNCW Fencing club, Brazilian Jiu-Jitsu, Disc Golf, and Racquetball

**HONORS** Hold U.S. Patent No. D589,769 on invention of one of firms best selling entry tools, Dean’s list at Cape Fear Community College (2008), Best in class CAE surreptitious entry course, Honor Graduate IBAMA programa socioambiental (Brazilian social environmental course), Held D Rating and placed higher than any other competitors from state while competing at the Junior Olympic Fencing tournament.