**Afonso Duarte**

3545 N.E. 166th Street

North Miami Beach, FL 33160

786-499-1283

[afonsoferduarte@hotmail.com](mailto:afonsoferduarte@hotmail.com)

afonsoferduarte@gmail.com

 Education

09/06-07/09     Santa Casa da Misericordia de Ponta Delgada – Ponta Delgada, Portugal

                         Bachelors of business and marketing;

09/03-06/06     Escola Secundaria Domingos Rebelo – Ponta Delgada, Portugal

                        High School Diploma.

 Career

11/14- To date- **Sales Advisor- Chopard.**

Bal Harbour Shops, Miami Beach, FL

Luxury sales professional Fine jewelry and Timepieces

07/13- 11/14- **Sales Professional- Tiffany&Co.**

Bal Harbour Shops, Miami Beach, FL

Luxury sales professional Fine jewelry and Fashion jewelry

09/11-07/13**- Sales Associate/Key Holder**- J.W. Cooper (Jewelry, buckles, exotic leather belts and collectors pre-historic ivory carvings)

                               Bal Harbour Shops, Miami Beach, FL

                               Luxury Sales Associate, Merchandiser and Collector Advisor

                               All Goals have been accomplished.

Top Sales Associate of the company.

07/10-08/11-**Assistant Manager- Claudia.N.** (Designer Watches and custom jewelry Boutique)

                               Lincoln Road, South Beach, FL

                               Sales Associate, custom jewelry Advisor, Data Entry, Merchandiser.

                              Watch Brands sold: "Breitling", "Michael Kors", "Panerai", "Tag Heur", "Gucci", "Citizen", "Momo Design" and "TW Steel".

07/09-06/10- **Sales Associate- Watch Time Inc.** (Designer Watches and Sunglasses Department store)

                                E Flagler Street, Downtown Miami, FL

Sales Associate, Merchandiser, Nixon Buyer and international wholesale experience (Brazilian Market);

                                Brands Sold: "Gucci", "Hamilton", "Michelle"; "Longines", "Tag Heur", "Citizen", "Michael Kors","Rado", "Fendi" and "Mido".

Skills

Proficient in English, Portuguese, and Spanish with Basic French and Italian Knowledge;

7 years of Translator/ Interpreter freelance experience;

5 years of Luxury Sales experience;

Customer Network;

Business and Marketing knowledge;

Proficient in Microsoft Office applications, Frontline, Adobe, Retail Pro, QuickBooks, Sales force and Oracle.

**References:**

J.W.Cooper Owner/CEO Todd Rauchwerger.

Store: 305.861.4180

Office: 305.975.4180

J.W.Cooper Manager Anna Martinico.

Store: 305.861.4180

Tiffany&Co. Store Director Debra Koch

Ph. (305) 864-1801