



Linguistic

Capabilities Statement

COMPANY OVERVIEW

Linguistic was founded in 2010 on our specialty of legal and commercial translation services. We have grown to include teams specialized in medical/healthcare, financial, oil/gas/mining, agriculture and other technical areas. Our teams are comprised of professional, educated, subject-matter linguists. Our default translation quality control procedure is ISO 17100 compliant.

Today as a global business hub, we also offer multi-lingual virtual office and client service support, multi-lingual inbox management, paralegal services, and contract/project management.

Our President, Miss Kelly J. Preuss, worked as a Certified Paralegal in environmental, corporate litigation and criminal defense, later pursuing her Certificate in Translation from New York University (legal/commercial).

CORE COMPETENCIES

Our proven workflow process will quickly and competently make your business global. Our core competencies include:

- High Quality and Cost-effective Language Services encompassing (translation & interpretation - on-site, telephone and video)
- Extensive experience with large volume, multilingual projects
- Native Subject-Matter Experts
- Contract/Project Management with strong legal background.

DIFFERENTIATORS

Our core values of Excellence, Cost-effectiveness, Collaboration, and Accuracy are what make us who we are. Our workflow model helps us to maintain a competitive edge by:

- Multi-stage Quality Control Procedures (ISO 17100 compliant) for Human Translation
- Machine+Human (Hybrid) Translation - cost-effective for large internal projects
- Interpretation - On-demand video and phone services

- Native, Subject-matter Experts
- Fast turn-around
- Competitive Pricing
- Internal project management system
- LEveraging technologies for efficiency

COMPANY INFORMATION

Company: Linguistic Areté LLC
5899 Shaw Street
Haslett, MI 48840

DBE: Linguistic

DUNS #: 079164095

Cage Code: 71MJ7

NAICS Codes

541930: Translation & Interpretation Services
541199: All Other Legal Services (Paralegal Services/Notary Public)
561499: All Other Business Support Services
611630: Language Schools



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PRIME CONTRACTS

Center for Educational Networking (CEN) -
Legal/Educational Translation (Annette Gordon,
agorden@cenmi.org)

Early On/Build Up Michigan - Legal/Educational
Translation (Jeanne Hanses, jhanses@ccresa.org)

Cleveland Clinic - Medical Translations (Cheryl
O'brien, obrienc@ccf.org)

A.J. Boggs - Healthcare/Legal Interpretation and
Translation
(Clarke Anderson, jca@ajboggs.com)
Subcontractor to Prime's contract award with
California Department of Public Health

Ambrose Consult - Medical Interpretation
(Rebecca Knieling, knieling@ambrose.com)

Great Lakes Customs Law - Financial Translation
(Jason Wapiennik,
Jason@greatlakescustomslaw.com)

Michael Broadbent - Financial/Legal Translation
(mtbroadbent@gmail.com)

One Lilypad LLC - Financial/Legal Translation
(William Martines, William@onelilypad.com)

UFCW Local 951 - Legal/Educational Translation
(Ashley Barberi,
ashley.barberi@ufcwlocal951.com)

UltraLux UV - Technical/Medical Translation
(Jonathan Lowe, jon@ultraluxuv.com)

C. Thorrez Industries, Inc. - Technical/Automotive
Interpretation and Translation/ (Kevin Thorrez,
kmt@thorrez.com)

SUB-CONTRACTS

- Technical Specialist - Aerospace Defense - subcontracted for translation and project management.
- Technical Specialist - Offshore Projects, Pipeline Expansion -subcontracted for translation and project management.
- Technical Specialists - Energy Plant Construction and Water Desalination Projects - subcontracted for translation and project management.
- Legal/Oil-Gas/Environmental Specialists - Litigation - subcontracted for translation and project management.

LANGUAGES

We cover over 100 languages for both translation and interpretation. We can also provide American Sign Language (ASL) Services.

The following languages are our most common. A full list can be provided upon request

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|-------------|-----------------|--------------------|
| • Arabic | • Hungarian | • Slovak |
| • Bulgarian | • Italian | • Slovenian |
| • Burmese | • Japanese | • Somali |
| • Cantonese | • Kinyarwanda | • Spanish |
| • Croatian | • Korean | • Swahili |
| • Czech | • Lingala | • Swedish |
| • Danish | • Marshallese | • Tagalog |
| • Dari | • Mongolian | • Tamil |
| • Dutch | • Nepali | • Telugu |
| • Finnish | • Persian/Farsi | • Thai |
| • French | • Polish | • Turkish |
| • German | • Portuguese | • Ukrainian |
| • Greek | • Punjabi | • Urdu |
| • Hebrew | • Romanian | • Vietnamese |
| • Hindi | • Russian | • And many more... |