



ctm

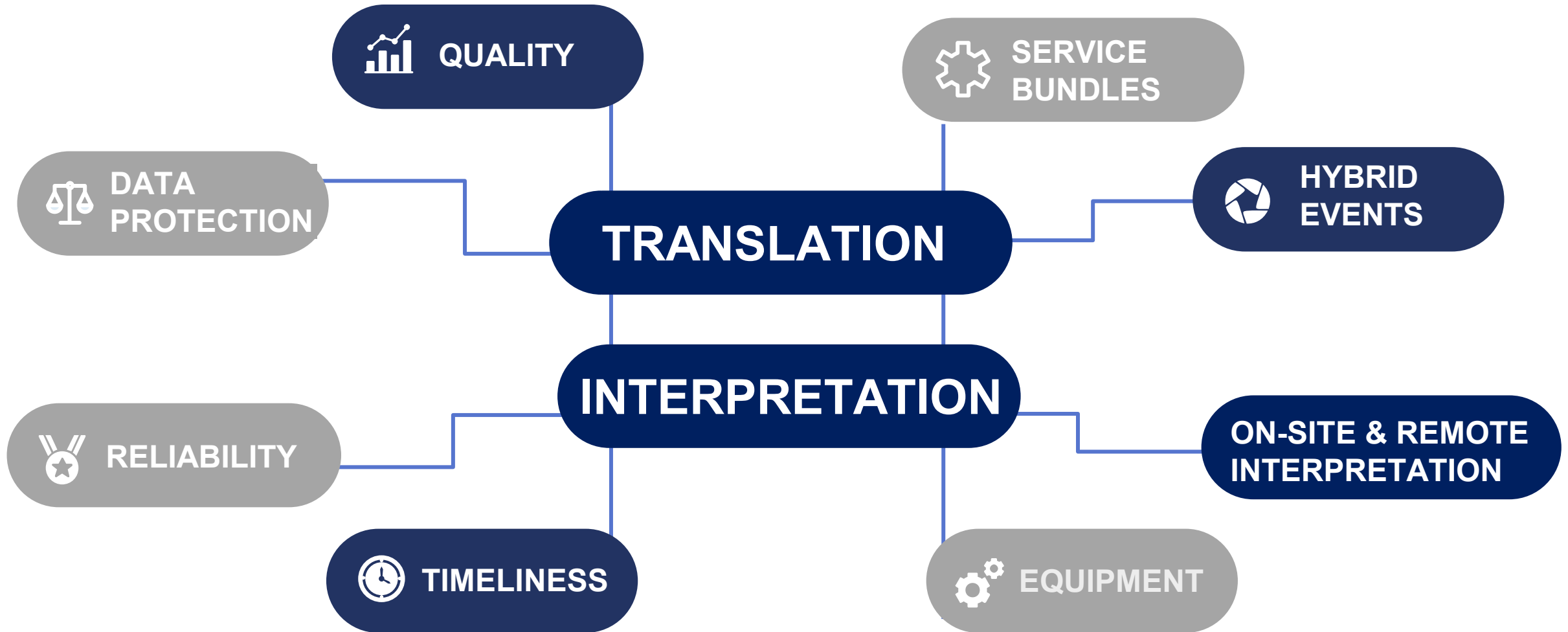


CONNECT

WE CONNECT

People, Businesses & Cultures

OUR UNDERSTANDING of YOUR needs



WHY CTM

**Comprehensive
Language Solutions**
for your service needs
in just one call

Talent platform

Excellent interpreters and
translators with experience in
**technical infrastructure,
transportation, ICT,
Digital transformation,**

**Leading language
vendor of Tech
companies & International
organizations**

USCS, USTDA, GIZ,
Austrade, AWZ, Mott
McDonald, Matterhorn
Communications

E2E solutions

Delivered by Dedicated Team

Peace of Mind for you to focus
on What really matters for You
& your End Clients

Think Connect - Think CTM





A professional **Language Service Provider (LSP)**, established in 2012, home to a big team of interpreters, translators, trainers and consultants, **dedicated to bringing top-quality, reliable services & solutions to our customers.**

OUR VISION

is to be
VIETNAM'S MOST TRUSTED TALENT PLATFORM for LANGUAGE SOLUTIONS, MARKET ACCESS, LOCALIZATION & INTERNATIONALIZATION SERVICES by creating Opportunities for Talents, delivering Values to Customers & Partners, and making positive impacts on our community and society.

OUR CORE VALUES

Integrity

We uphold integrity in everything we do to preserve truthfulness and strategic meanings in our language services, and business ethics across our operation.

Compassion

We believe great translation, interpretation and effective consultation must come from both rational understanding and emotional connection.



Excellence

We do not settle for second best. We strive for excellence in translation & interpretation quality, language aesthetics, and client service.

01

Interpretation

02

**Translation &
Localization**

03

**Market
Access &
Consulting**

WHAT WE DO



On-site Simultaneous & Consecutive Interpretation

Remote Simultaneous & Consecutive Interpretation

Liaison interpreting for field trips, trade fairs & exhibitions

Event planning & execution

Equipment

EVENT PLANNING

EVENT PLANNING & EXECUTION

One-stop and added value services to clients

On-site + Virtual event organization via Zoom and other conference platforms

Venue sourcing & Event Logistics

Speakers, MC, Facilitation
Office services

Land tours

INTERPRETING THROUGH A GLOBAL PANDEMIC

WHAT WE DO



Remote Simultaneous
Interpretation (RSI)



Hybrid
events



AN INNOVATION to stay connected during travel restriction to ensure smooth and uninterrupted communication

**YOUR
SATISFACTION**



**OUR
DEDICATION**



Vietnamese – English – Korean – Japanese – Chinese – Thai –
Russian – French – German – Spanish – Portugese

TRANSLATION

Localization

Transcreation

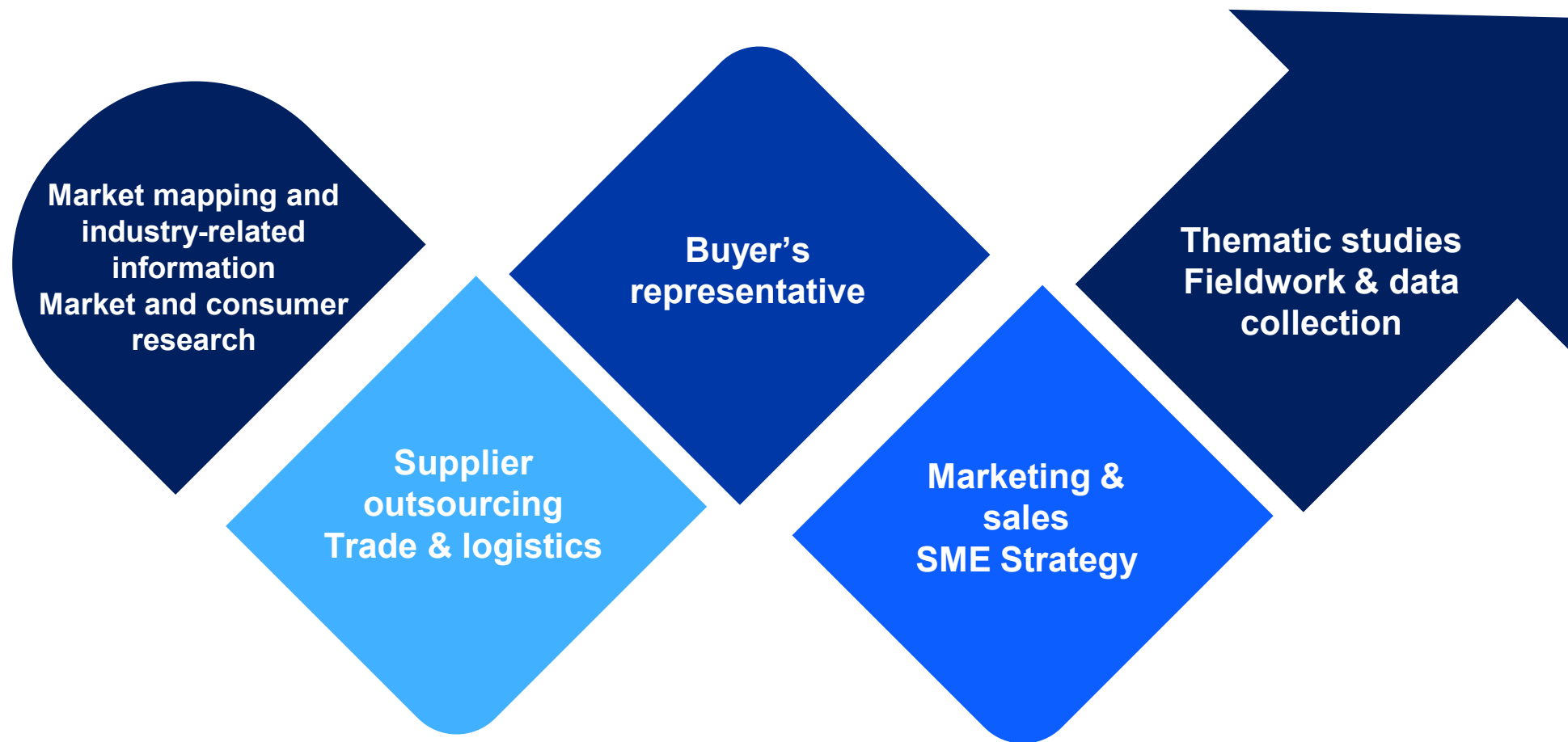
Transcription &
Subtitling

Voice-over

Desktop publishing
(DTP)

MTPE (Light & Full)





MARKET ACCESS & CONSULTING

HIGHLIGHTS



Excellent translators with **250+ years** of combined experience in different domains including in technical infrastructure, transportation, ICT, urban development, technology & innovation



Excellent interpreters with **150+ years** of combined experience across fields, including technical infrastructure, transportation, ICT, tech & innovation,

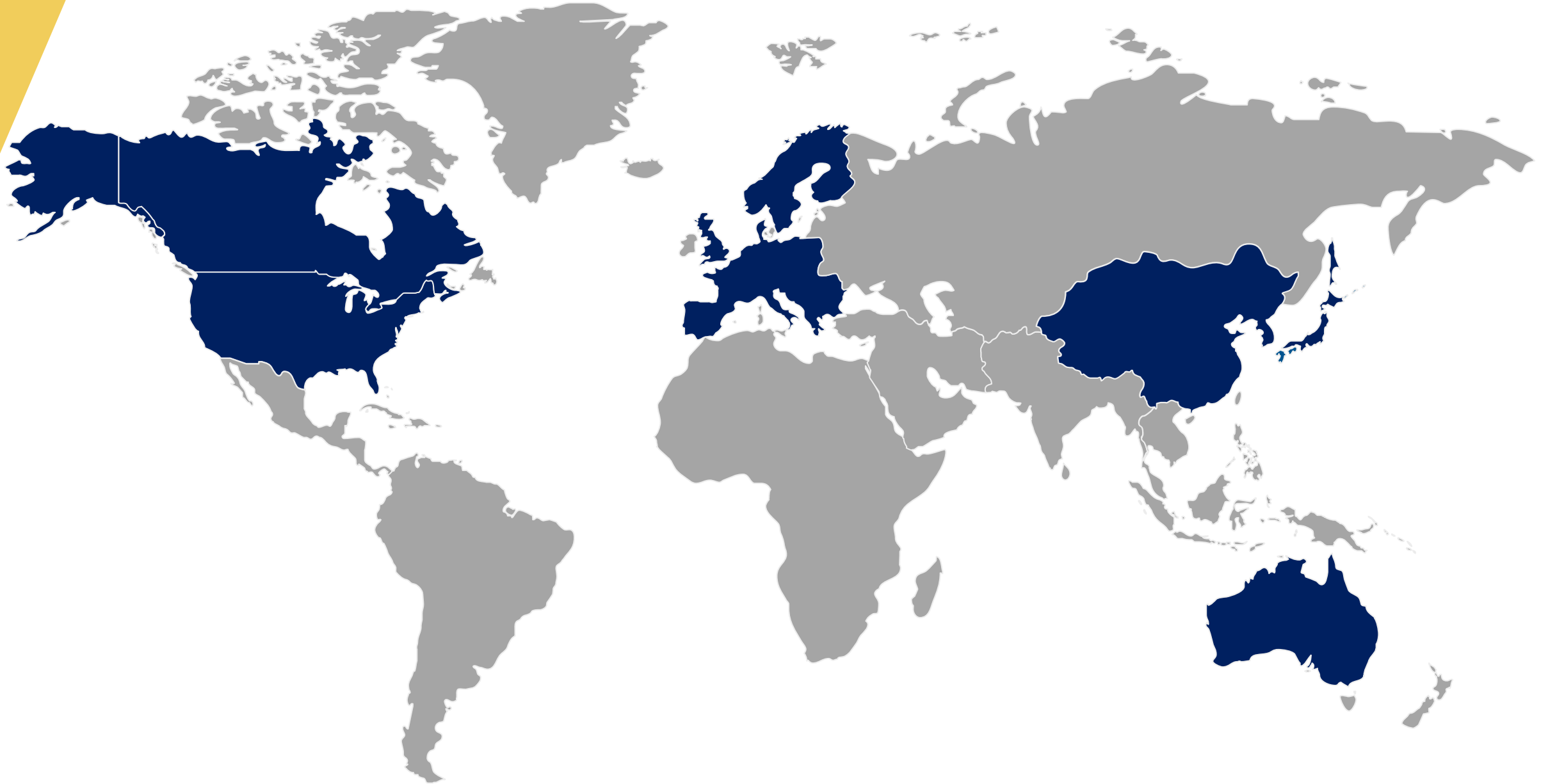


Hosting **~50 virtual events** during pandemic



60% CAGR in translation business over the last 3 years

WHERE OUR CLIENTS COME FROM:



OUR CLIENTS

**INTERNATIONAL
DONORS & ODA
PROJECTS**

**MNCS &
VIETNAMESE
COMPANIES**

**VIETNAM
GOVERNMENT
AGENCIES**

International Donors:

USAID, CIDA, JICA, WB, ADB, IFC, IOM, ILO, Unicef, AusAID, USCS, USTDA, DANIDA, JICA, CIDA, ACIAR, AusTrade, GIZ, US Consulate General in HCMC & US Embassy, Danish Embassy, Finnish Embassy, Embassy of the Netherlands, Embassy of Switzerland

Development projects:

Vietnam Low Emission Energy Program (V-LEEP) funded by US-AID, Vietnam Skills for Employment Project (VSEP), Vietnam Trade Facilitation Alliance (VTFA), Global Trade Facilitation Alliance (GTFA), SME Projects in Soc Trang & Tra Vinh funded by CIDA, Aus4Skills program funded by AuAID – Australian Awards, GIZ, etc.

MNCs and Vietnamese Companies:

VCCI, HAWEE, BSA, LBC, Tri Viet Institute, AmCham, EuroCham, British Council, Prudential, AIA, FWD, MDRT;
BCG, Deloitte Vietnam, EY Vietnam, KPMG Vietnam, Mott McDonald, Mekong Capital, PwC, OCB Bank, LienVietPost Bank, Techcombank, MBBank, SSI
AWS, Becamex IDC, Forbes Vietnam, Siemens Gamesa, Matterhorn
Communications Biz Tequila, Focus Media, Brainwork, Bosch Vietnam, IBM
Vietnam

PRACTICE DOMAINS

ODA FUNDED

DEVELOPMENT PROJECTS

Climate Change; Urban Planning & Development; Agriculture & Rural Development



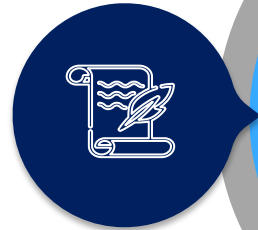
LIFE SCIENCES

Public Health; Food Safety; Pharmaceutical & Clinical Health; Education & Quality Assurance; Biodiversity & Wildlife Protection.



DEVELOPMENT ECONOMICS; POLICY AND GOVERNANCE

Public Policy, Governance, Industrial Relations, PPP, Public Finance



ctm
CONNECT

BANKING, FINANCIAL SERVICES & BUSINESS

Banking, Finance, Accounting, Audit, Tax, Trade & Investment, Customs, TPP & FTA, SPS, TBT, FSC, Business, Marketing



INFRASTRUCTURE & ICT

Transport (all modes), Logistics; ICT, IoT, Smart Cities, Industry 4.0, Energy, RE, technical infrastructure & utilities



LAW & ENFORCEMENT

Law & Enforcement; Legislation reform and development; Humanitarian Relief.

SUCCESS STORY WITH V-LEEP

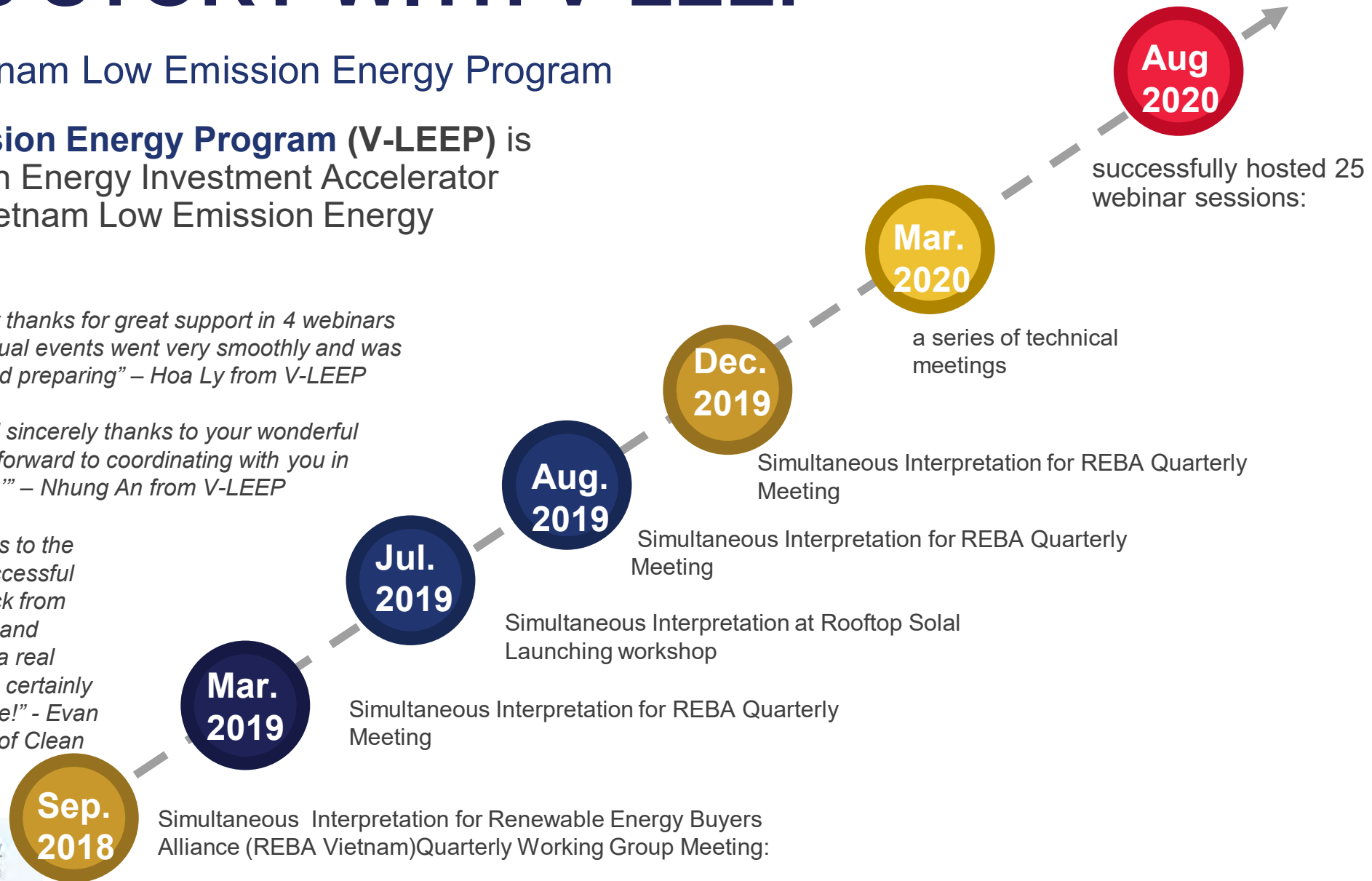
A helping hand for Vietnam Low Emission Energy Program

The **Vietnam Low Emission Energy Program (V-LEEP)** is co-organized by the Clean Energy Investment Accelerator (CEIA) and the USAID Vietnam Low Emission Energy Program (V-LEEP).

"We would like to send all of you many thanks for great support in 4 webinars (14, 21, 28 and 29 May 2020). The virtual events went very smoothly and was a prove of the hard work organizing and preparing" – Hoa Ly from V-LEEP

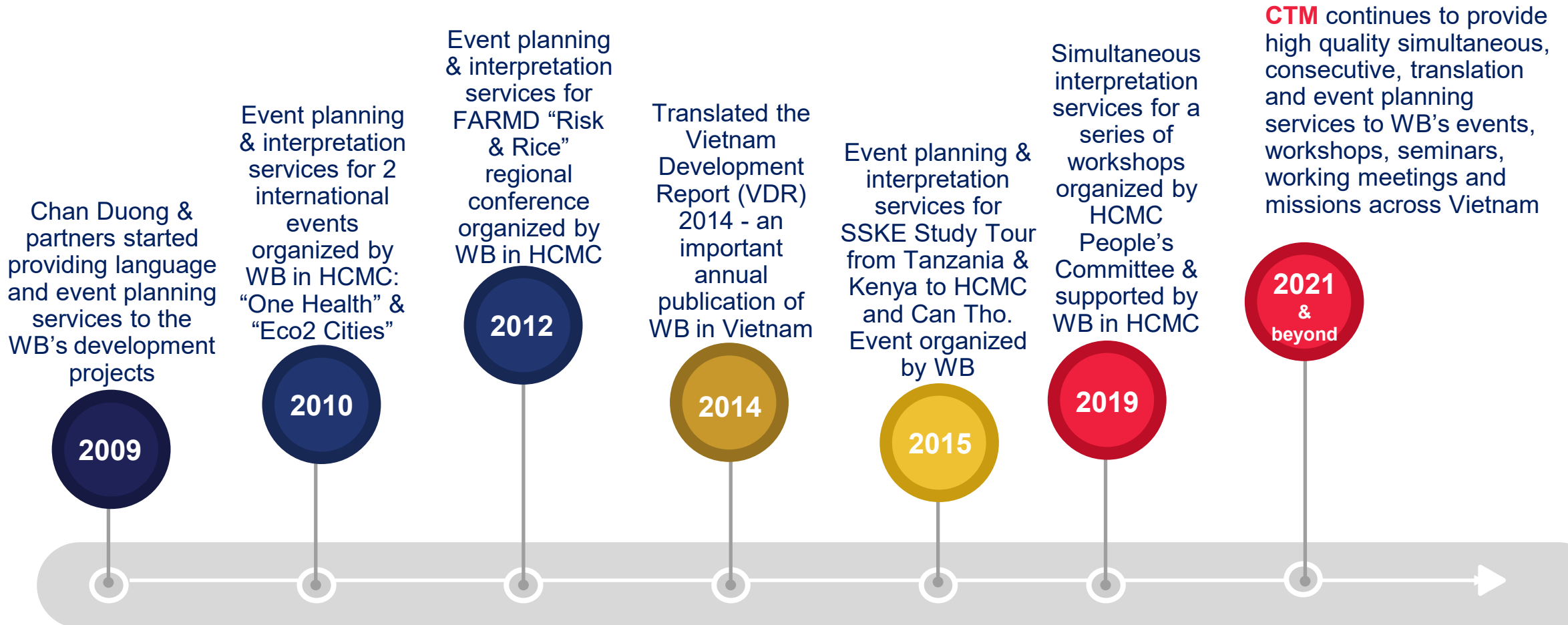
"Just wanted to echo Hoa's words and sincerely thanks to your wonderful support and professionalism. We look forward to coordinating with you in more virtual events in the coming time." – Nhung An from V-LEEP

"Same from CEIA's side: a huge thanks to the CMT team for helping roll out these successful events. We've received a lot of feedback from participants saying how well-organized and professional the webinars were. It was a real pleasure working with all of you -- and I certainly hope we can team up again in the future!" - Evan Scandling, Allotrope Partners, Director of Clean Energy Investment Accelerator (CEIA) program in Vietnam



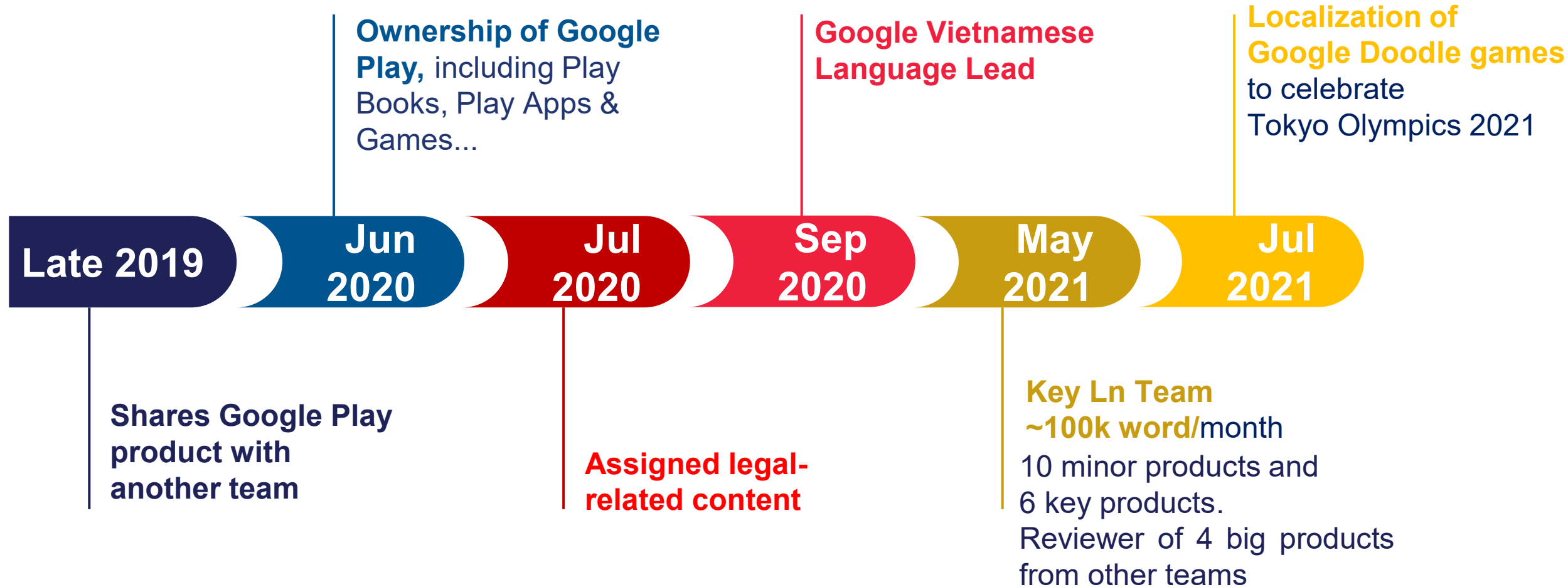
SUCCESS STORY WITH WORLD BANK

Working for the greater good in WB funded development projects



SUCCESS STORY WITH GOOGLE

A prominent team in Vietnamese localization of Google products



COMMERCIAL PROPOSAL HIGHLIGHTS

RATE



Service Items	SLA	Unit	Rate (USD)
Translation of documents, brief, press release, etc. with standard lead time (48-hour lead time at daily volume of 3,000 words/day)	Premium	Word	0.08
Express Translation of documents, brief, press release, etc. with standard lead time (24-hour lead time at daily volume of 3,000 words/day)	Premium - Express	Word	0.10
Translation of general technical & business documents with standard lead time (48-hour lead time at daily volume of 3,000 words/day)	Standard	Word	0.05
Translation of general technical & business documents with standard lead time (24-hour lead time at daily volume of 3,000 words/day)	Standard - Express	Word	0.06
EN-VI Premium Consecutive interpretation	Premium	Day	600
EN-VI Premium Simultaneous Interpretation	Premium	Day	1,100

Payment terms



Invoice payable within 30 days after service completion to the Service Provider's bank account

APPENDIX



CTM Interpreters

The Best Match for your
Event & Budget



Project Management
Integrated and Agile



CTM Translators
A Fine Balance of Time,
Quality & Cost

CTM INTERPRETERS

The Best Match for your Event & Budget

POTENTIAL INTERPRETERS

Availability depending on exact service date

Chan Duong is the company's Lead Conference Interpreter & Linguist, based in HCMC.



Chan Duong
CEO &
EN – RUS - VN
Lead Conference
Interpreter

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Businesses & Cultures*

- **Working languages:** English, Vietnamese, Russian
- Exceptional Vietnamese and voice talent
- **Specialization:** ODA projects, development economics & public policies, infrastructure & urban development, ICT, finance & banking, trade & business, agriculture & rural development, education
- **Qualification:** MA in Linguistics from Moscow Linguistic University, Russia; MBA from University of Economics HCMC; Post-Graduate Diploma in Development Economics and Public Policy from the Fulbright joint program of the same university & Kennedy School (Harvard)
- Currently pursuing **AWS Cloud Practitioner Essentials** on Coursera for AWS Account preparation

Selective experiences:

- **25+ years** of interpretation and translation experience
- **12 years of full-time experience** as professional conference interpreter and interpreter trainer/consultant with numerous consecutive and simultaneous assignments in various technical fields including ICT, infrastructure development, energy, renewable energy, transportation & logistics
- **13 years** of work experience with Vietnam Posts & Telecommunications Group (VNPT)
- Lead conference interpreter in long-term ODA funded projects with key clients such as V-LEEP funded by USAID, Vietnam Skills for Employment Project (VSEP), Vietnam Trade Facilitation Alliance (VTFA), Global Alliance for Trade Facilitation (GATF), Aus4skills program
- Worked as project operation consultant for the World Bank in several projects.
- Lead conference interpreter working with Key Clients such as USAID, USCS, AmCham, US, Canadian, Australian Embassies and ConGens, WB, IFC, ADB, JICA, BCG (The Boston Consulting Group, McKinsey, Austrade, CIDA, JICA, Forbes Vietnam, VCCI, Australian Awards, Aus4skills, Prudential Vietnam, FWD Vietnam

POTENTIAL INTERPRETERS

Availability depending on exact service date

Binh Nguyen is the Senior Interpreter and Translator of the Team, based in HCMC.



Binh Nguyen

**EN - VN
Senior Conference
Interpreter**

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Specialization:

- IOT, cloud-based services, blockchain, renewable energy, social development, economics, development economics, agriculture and rural development, education, special education, etc..

Qualification:

- M. A (Hons) in Public Policies, Hitotsubashi University, Tokyo, Japan; B.A. in Trade Economics, Hanoi Foreign Trade University; B.A. in Foreign Language (English), Hanoi Foreign Language Teacher Training College.
- Currently pursuing **AWS Cloud Practitioner Essentials** on Coursera for AWS Account preparation

Selective experiences:

- Has been working with CTM since 2012 with average monthly interpreting days of 8-10
- **22+ years** of continuous interpreting and translating experience in ODA funded development projects, technical infrastructure, energy,, agriculture and rural development, development economics, social development, poverty reduction, education, while working in the government sector, at UNICEF and for international organizations like USAID, USCS, AmCham, US Embassy and ConGen, WB, IFC, CIDA, ADB, private sector clients
- 5 years working for UNICEF Vietnam as education policy specialist in charge of mother tongue based bilingual education, special education for children with disabilities, basic education for ethnic minorities
- 10 years working in the government sector in external relations (Office of the State President) and coordination of INGOs activities (PACCOM)

POTENTIAL INTERPRETERS

Availability depending on exact service date

Phuong Nguyen is CTM's Senior conference interpreter based in Ho Chi Minh City. She is also a MC and Moderator with in-house MC/ Trainer / Facilitator experience



**Phuong
Nguyen**

**EN - VN
Senior Interpreter**

- **Specialization:** Sales & Marketing, economics, finance, debt capital market, investment banking, operations risk management, corporate governance, technology and innovation, start-ups, lifestyle, photography, etc.
- **Qualification:** BA (Hons) Economics & Management from University of Oxford

Selective experiences:

- **10 years** of conference interpreting and translation experience with diverse topics and styles.
- Has been collaborating with CTM since 2013
- Key clients served: MDRT, Prudential, AIA, ACB, Forbes Vietnam (since 2017); Mekong Capital (since 2016), VCCI (since 2015), Adam Khoo Learning Center (since 2019), IFC & WB (since 2017), AmCham HCMC (since 2017)
- 10 years living, studying and working in the UK
- 3 years working at J.P. Morgan London, covering due diligence research and reporting, structured credit paper drafting, and debt capital markets middle office
- Worked as a freelance translator and trainer for Vision International People Group Vietnam

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POTENTIAL INTERPRETERS

Availability depending on exact service date

Anh Pham is a Conference Interpreter and translator of the team, based in Hanoi.



Anh Pham

**EN -VN
Senior Conference
Interpreter**

- Bachelor and M.Sc degrees (Honors) in Telecommunication Technology from Saint-Petersburg State University, Russia since 1992.
- M.Sc course on Technology and Innovation Management from Sussex University in United Kingdom in 2004 (under the Chevening Scholarship Scheme of British Government).

Selective experiences:

- 25 years of interpreting and translating experience
- Has been collaborating with CTM since 2012
- Hong Anh has extensive experience as conference interpreter, especially in ICT and ICT for banking application (both consecutive and simultaneous) for hundreds of seminars and workshops organized in VNPT and other organizations since 1994.
- Some of his references as interpreter are Nortel, Cisco, Motorola, Sun Microsystems, HP, Alcatel, Siemens, Vodafone, IBM and many others.
- Hong Anh is currently working as training and human resource manager at Vietnam Posts and Telecommunication Group, the leading telecom and IT service provider in Vietnam. He started his career in VNPT since 1993 and has been working in different positions such as technology manager, international affairs manager etc.

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POTENTIAL INTERPRETERS

Availability depending on exact service date

Minh Pham is a Conference Interpreter and translator of CTM, based in Hanoi.



Minh Pham

EN -VN

**Senior Conference
Interpreter**

Specialization:

- Aviation, ICT, education, public policy and management, strategic planning, trade & business, energy, environment, climate change, agriculture & rural development, transport, urban development

Qualification:

- Bachelor of Science in ICT from Dong Do University Ha Noi
- Master of Science from the World Maritime University, Sweden in 2010.

Selective experiences:

- **15+ years** of interpreting and translating experience
- Extensive experience as conference interpreter, especially in technical fields like ICT, aviation, transportation infrastructure, education, development project
- Key clients include McKinsey & Company Vietnam, National Translation Centre (Ministry of Foreign Affairs), the World Bank in Vietnam (VNEN project), Ministry of Science and technology
- Worked for Bamboo Airlines as Communication Manager
- Has been an associate interpreter & translator of CTM Translation & Consulting since 2015

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POTENTIAL INTERPRETERS

Availability depending on exact service date



Phat Dam
EN - VN
Senior Interpreter & Translator

Phat Dam is a conference interpreter and senior translator, based in HCMC.

- BA degree in English Studies from the University of Social Sciences and Humanities, VNU
- Subject Matter Expert in Quality Assurance, Testing & Accreditation
- Intensive interpreting experience in Education, TVET, development projects, public health and life sciences, urban development, infrastructure, law enforcement
- Visiting instructor of English several universities, colleges and language centers in HCMC.

Selective experiences:

- Full-time Conference Interpreter cum Translator of CTM since June 2015;
- **8 years** of continuous interpreting and translating experience
- Lead interpreter and translator servicing long-term projects on green energy, waste management, roof-top solar and urban development
- Key clients served: USAID, CDC, PATH, WB, IFC, VCCI, ICRC, ITPC, ILO, Association of Cities Vietnam, UN Agencies in Vietnamese
- Freelance experience in infrastructure & urban development field with Association of Cities of Vietnam (ACVN) since 2013

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POTENTIAL INTERPRETERS

Availability depending on exact service date

Phong Le is a Senior Conference Interpreter of the team, based in HCMC.



Phong Le

**Senior Conference
Interpreter**

- **Phong Le** graduated from Hue University, Vietnam specialized in Foreign Languages (English, Russian)
- He also holds M.Sc (Distinction) in Natural Resources management from University of Twente, Netherlands
- Proficient conference interpretation and translation, with major clients in areas of renewable energy, agriculture, environment and natural resources management, finance and trade

Selective experiences:

- **12+ years** of interpreting and translating experience
- Extensive experience of doing simultaneous and consecutive interpretation for international organizations/companies and government agencies such as USAID, UNDP, WB, ADB, IUCN, Amcham, UNIDO, GIZ, VCCI, Ministries in Vietnam
- Strong experience in energy field working for GIZ on Support to Scaling up Wind Power in Vietnam project, and other projects in biomass power plant in sugar mill, SCADA, Energy efficiency network, Developing Rooftop Solar system

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POTENTIAL INTERPRETERS

Availability depending on exact service date

Quyen Vo is our interpreter and translator, based in HCMC.



Quyen Vo

**Interpreter &
Translator**

- B.A in English Linguistics from University of Social Sciences and Humanities.
- **Specialization:** in water and sanitation, urban development, social safeguards, education, transportation, construction, agriculture, hospitality, medical device, and more...

Selective experiences:

- Associate Interpreter of Chan Thien My since June 2017
- **10+ years** working as a freelance interpreter and translator in various fields and sectors including extensive interpreting experience in water and sanitation, urban development, social safeguards, hospitality, sales & marketing, etc.
- 6 years in hospitality industry, especially F&B
- **Key clients:** US Commercial Service in HCMC, Flander Investments and Trade, Wallonia Export and Foreign Investment Agency, and British Business Group Vietnam.

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POTENTIAL INTERPRETERS

Availability depending on exact service date



Binh Phan

**Senior Conference
Interpreter**

Binh Phan is a Senior Conference Interpreter of the team, based in Da Nang.

- **Binh Phan** graduated from Danang Teachers' University of Foreign Languages -Danang, Vietnam, holding B.A in English Teaching
- She also holds an MA from University of Queensland - Australia on TESOL
- Lecturer in English at the Faculty of English, University of Foreign Language Studies, University of Danang

Selective experiences:

- **15 years** of interpreting and translating experience
- Freelance consecutive and simultaneous interpreter for hundreds of conferences/workshops/field trips for Government authorities and international donors such as Danang People's Committee, World Bank, USAID, ADB, EuroCham, US/Australia embassies..
- Expertise on Renewable Energy and Power System, rooftop solar, sustainable city development, Energy efficiency
- Over 10 years working as Office manager & Interpreter/Translator for The Louis Berger Group Inc, in many transportation projects in Danang (Han River bridge, Danang Airport passenger terminal, Hai Van Pass Tunnel)

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CTM TRANSLATORS

A Fine Balance of Quality, Speed & Cost

POTENTIAL TRANSLATORS

Availability depending on exact service date



Ha Duong
EN - VN
**Senior Translator &
Editor**

Ha Duong is our Key Account Manager & Senior Translator based in HCMC.

- Graduated as MSc. in Telecommunication, Budapest Technical University, Hungary, also took Business and Administration as minor at Budapest Economic University.
- Good knowledge and experience in professional translation (including in-depth knowledge of ICT field), sales, customer service, logistics, import-export and project management.
- Excellent command of Microsoft Office, Trados, WordFast, MemoQ, good organizational skills.

Selective experiences:

- **Joined CTM in 2012** as Translator, Project Manager and then Key Account Manager in charge of long-term and key client accounts including Austrade, Matterhorn Communication, IFC, Australia Awards, TFP, etc.
- **12 years** of translating experience in a variety of fields such as technical infrastructure, ICT, trade & investment, customs & border control, development economics, finance, laws, education, etc. for foreign and domestic companies, multinationals, government organizations, NGOs, and individual, etc.
- Led the project to translate over 10 Industry Capability Reports (ICR) commissioned by Austrade including the Aerospace Industry Capability Report (attached as reference)
- Worked as Account Manager for Import-Export and Commercial Sales Department, Posts and Telecommunications Materials Supply JSC.

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POTENTIAL TRANSLATORS

Availability depending on exact service date

Cong Le is our Project Manager & Senior Translator based in Hanoi



Cong Le
**PM &
Senior Translator**

Specialization:

- Digital transformation, IOT, cloud-based services, blockchain, renewable energy, social development, economics, development economics, etc.

Qualification:

- B.A. in International Business, University of Languages and International Studies;
- Exceptional command of Microsoft Office & CAT tools such as Trados, WordFast, MemoQ, Memsource, Microsoft LEAF, Smartling, Smartcat, Xbench,...

Selective experiences:

- Full-time PM and Senior Translator of CTM since December 2020
- **5+ years** of translating and MTPE experience in a variety of fields such as ICT, trade, import-export, customer service, project management, development economics, finance, laws, education... for foreign and domestic companies, multinationals, government organizations, NGOs, and individual, etc.
- **1 year** of experience as an Account Manager at Viettel Business Solutions Corporation

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POTENTIAL TRANSLATORS

Availability depending on exact service date



Quang Duong
EN - VN
Senior Translator

Quang Duong, who holds a BA degree in English translation & interpreting, is an interpreter/translator of our team, based in HCMC..

- Thanks to both his background as an interpreter/translator (10 years+ of experience, both full-time and part-time) and his subsequent highly successful career as a professional in retail banking and life insurance industries, Quang not only possesses unique expertise in these two disciplines but also an invaluable insight into each and every area that he chooses to translate in.
- Quang is obsessed with delivering products of premium quality in everything he translates and interprets, exactly what his career as a product manager may suggest.

Selective experiences:

- Associate interpreter and translator of Chan Thien My since December 2016;
- Full-time translator/Interpreter with South-east Asia Bank (SeABank) for 2 years.
- Part-time translator/Interpreter with experience in a wide variety of areas including but not limited to finance, banking, law, immigration, economics, education, infrastructure, etc.
- A senior product manager with several reputable organizations, both local and international, including VPBank, Prudential Vietnam Assurance Private Ltd.

Transforming Words with Grace
and Goodness

POTENTIAL TRANSLATORS

Availability depending on exact service date



Loc Quach

**Senior Technical
Translator**

Loc Quach is a senior translator with over 20 years of experience working for several large international companies and foreign diplomatic mission.

Selective experiences:

- **20+ years** of continuous interpreting and translating experience working
- Joined CTM in 2015 as technical English – French – Vietnamese translator & interpreter
- Extensive experience in translating legal documents, contracts, bidding documents in Environment, Water, Power, Renewable Energy, etc...
- Provided services to ODA projects funded by USAID, USTDA, WB, ADB, JICA, etc.
- Served clients: USCS, De Dietrich Process Systems (France) Red Sun Energy (Solar panel) Joint Stock Company (Vietnam), Navitus Sustainable industries (USA) and other companies
- Over 6 years working with MWH Consultants, the Singapore-based affiliate of MWH Global (USA) in its HCMC Project office to serve the HCMC Non-revenue Reduction Sub-project under the Vietnam Urban Water Supply Development Project funded by the World Bank, ADB, JICA, etc.

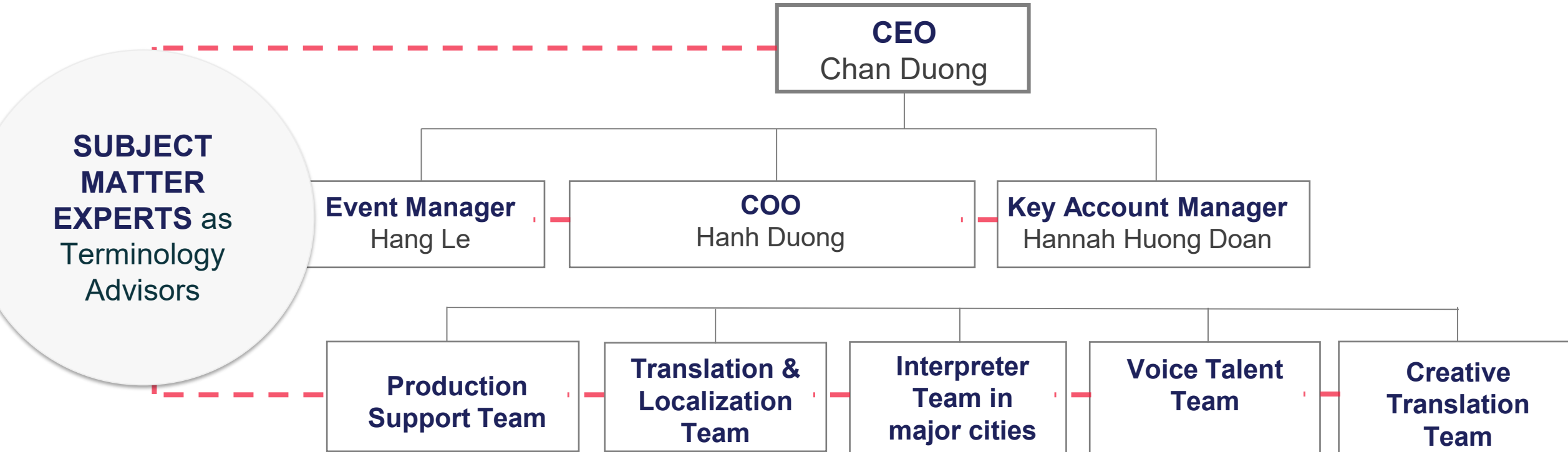
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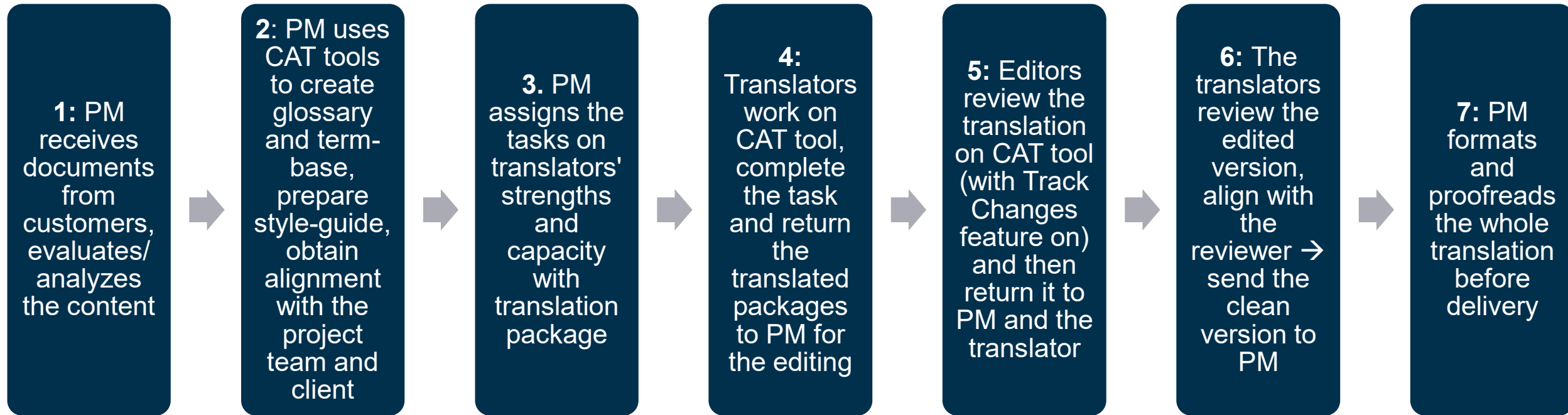
Project Management

Integrated and Agile

ORGANIZATION STRUCTURE



TRANSLATION SOP



* The sample translation to be shown in the next slide

TRANSLATION QUALITY MANAGEMENT



AM

PRE-TRANS

- Understand Style Guide and basic requirements
- Know translator's capability, profession,
- Understand client's request and requirements, nature of the source doc., appropriate assignments to translators with sufficient guidelines.
- Right job to the right translator

POST-TRANS

- Provide coherence and consistency
- Check against style guide/ references/client's requirement
- Final check the target file for both content and presentation
- Ultimate requirement: accuracy, consistency, no spelling mistakes/mistakes about numbers, names, statistics.
- Documentation



Translator, Editor, Proofreader & Formatter

- Understand Style Guide and basic requirements
- Translate with attention to style/genre/jargons to achieve language standards in that field of expertise.
- Run QA check (compare and collate with Glossary) and correct mistakes.
- Check spelling, grammar, format word file if required.
- Highlight uncertain points while translating to call for attention from AM/Reviewer/ clients (if need be)
- Ultimate requirements: accuracy, consistency & register



Quality Controller

- Make and implement QC plan
- Make and implement training plan
- Plan and deliver coaching sessions
- May conduct final QC before sending out
- Send monthly reports to Lead Linguist regarding performance of Account, Account managers, Translators, Reviewers, Editors, Proofreaders, Formatters, Suppliers when required.
- Monitor Account's health in terms of quality
- Advise Lead Linguist and Director on performance review for AM, Translators, Reviewers, Editors, Proofreaders and Formatters and Suppliers.
- Document QC related activities

KEY ACCOUNT MANAGER



**Hannah Huong
Doan**
**Key Account
Manager**

Hannah is our Key Account Manager to be in charge of new account development, project team setup and development and cross-team coordination

- Bachelor, English Interpreter, Hanoi University of Languages & International Studies, Vietnam National University
- **Specialization:** Power and energy sector (including renewable energy) Google product localization, social sciences, IT, law (general), engineering, business, marketing, finance, computer, environment & ecology, education/pedagogy, tourism & travel, entertainment.

Selective experiences:

- Joined CTM full-time in 2019 as Project Manager and later Key Account Manager
- Managing a portfolio of key accounts with average translation volume of 200,000 words/month
- 3 years as translator & interpreter cum PR at PECC2 (Power Engineering Consulting Company)
- 7 years of freelance interpreting and translating experience
- 4 years of experience in Google product localization
- 3-year experience as a salesperson for a Wine & Spirit French Company and sale assistant/translator for Ledlight Korea Company
- 3-year experience as an English teacher

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EVENT MANAGER



Hang Le
Event Manager

Hang Le is our Event Manager to be in charge of sales development, as well as event planning, hosting and management.

- Bachelor in Corporate Accounting, University of Labor and Social Affairs (ULSA)
- Excellent communication, customer service and people skills
- Proficient in MS Office, Zoom, and virtual event hosting

Selective experiences:

- **10+ years** at CTM as Accountant and Event Manager
- **5+ years** of experience on sales development, event planning, hosting and management.
- Successfully hosted 50+ on-site of various sizes, as well as virtual events via Zoom and other conference platforms.

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CONTACT INFORMATION

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Mobile: +84 903851672

E-mail: chan.duong@ctmconnect.net

Key Account Manager: Hannah Huong Doan

Mobile: (+84) 906118526

E-mail: hannah.doan@ctmconnect.net

Event Manager: Hang Le

Office phone: +84 8 38488251

Mobile: +84 977 253618

E-mail: hang.le@ctmconnect.net

Website: ctmconnect.net

