Personal Information

Name	Lloyd Paul
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Email	lloyd.paul@siemens.com
Nationality	Indian
Date of Birth	09th May, 1985
Location	Siemens Kalwa, Mumbai, India
Phone - office	+91 022 3326 5655
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Academics

Degree	Year	Academic s	Institution
Higher Secondary (Commerce)	2002	79%	Mumbai
Commerce Graduate	2005	80%	Mumbai

Potential & Translating Skills

I have been working with an MNC since last 13 years with Finance and Accounting department. I have 5+ years' experience in consecutive and simultaneous interpreting from English to Hindi and vice versa. Have had on many occasions got the opportunity to interpret on stage live speeches and lectures by foreign delegates. I am a very dynamic, enthusiastic, professional, diligent young man with multilingual and multicultural skills, an interesting academic polyvalence and work experience.

I am very passionate about my job and pay meticulous attention to detail, ensuring accuracy of terminology with cultural affinity. I have the potential to translate any kind of document, with special expertise in the area of Science and Technology, Financial and Business, Education, Literature, Advertisements and Films. I assure strict adherence to quality standards and timely delivery. I am also involved in creative writing (both in Hindi and English).

	Work Experience & Profile	
June 2007-Feb 2020	1. Responsible for Customer Service bus volume of INR 500 mio.	
BA Commercial - Manager	2. Handling Regional & HO Team comprising of 5 BA's	
Buiness : DF LP CS	3. BA Support for fostering business growth & oppurtunities	
Siemens Ltd., Mumbai	ai 4. Monitoring, Controlling & reporting business figures	
	5. Ensuring smooth co-ordination with different stake holders of business and	
	with Management & others.	
	6. Interaction and Synergy with various Franchisee partners, Technical	
	counterparts, logistics team, accounting team & business management.	
	7. Handling BA function like creation of Sales Orders, placing Purchase orders	
	on Local Vendors and Germany for SL and NSL Equipments	
	8. Handling Vendor payments and reconciliation of overdue	
	9. Billing and dispatch from Factory	
	10. Reviewing Channel Partner Agreements and taking necessary actions.	

	Previous Work Experience
Jul 2005-Jun 2007	Worked as a Processing Officer in Documentation Team in Maersk Infotech
	Services Pvt. Ltd.
	- Job Function included drafting documentation of bill of lading for container
	shipment business
	Achievements :
2018	Recognized and awarded for significant contribution to SIEPAN business
	model and handling business growth from INR 350.0 mio since 2013 to 1 $^{\prime\prime}\mathrm{O}$ bio
	in 2018 business Module
2017	Was awarded for innovating & setting up of complete ZVEN business process
	for components supply to Licensed Partners.
	Other Skills
SAP Skills	1. Very well versed with ERP system (Spiridon),
	2. Daily use of OCC, COPA, PCA, VKA, Cash Flow report and OCC CCM Reports
	in SAP System.
IT Skill	3. Sound knowledge of Siemens Global tools like Espirit, SCRT, OneSRM, PEGA
	4. Excellent MS Excel, PPT & MS Office Skills

Interest & Strengths
1.Multi tasking
2.Can work under Pressure
3.Open to learning
4.Initiative & Accuracy of work
5.Team spirit

Lloyd Paul