#### **ARJUN AGGARWAL**

192 G Block, Gaushala Road, Sri Ganganagar - 335001

Ph No. 9251652424

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### **Job Objective**

Seeking assignments in Operations / System Support / Network Support & consultancy with a high growth oriented organisation.

#### **Professional Synopsis**

- An astute and result oriented computer skills guy with over 15 + years of rich experience in the areas of **Operations**, **IT**, **consultancy & Support**.
- Presently self employed.

### **Areas of Expertise**

#### **Business Development / Marketing**

- Identifying and exploring new business opportunities to tap profitable business opportunities; networking with prospective clients, generating business from the existing accounts and achieving profitability and increased support/sales growth.
- Analysing marketing trends and tracking competitors' activities and providing valuable inputs for product enhancement and fine tuning sales & marketing strategies.

#### People Management

- Recruiting, selecting and training support personnel to provide in depth knowledge of company's product and to achieve high level of performance in shortest possible time.
- Monitoring the performance of the support/sales personnel and motivating them towards achievement of target.

### **Career Highlights**

- 1) Sep 2004 Feb 2005 Competent Group, Sector 34A, Chandigarh
- 2) Jan 2006 Mar 2007 Hutch (now Vodafone), Jodhpur & Sri Ganganagar
- 3) Apr 2007 Jun 2008 taught at Arena Multimedia, Sri Ganganagar
- 4) Jan 2009 Dec 2009 studied & taught at STG, Sri Ganganagar
- 5) Feb 2010 Oct 2011 worked for Wipro Infotech Ltd. (through contracting company), Sri Ganganagar & Hanumangarh
- 6) Nov 2011 present Self Employed as a consultant in the fields of VoIP, travel planning, insurance, MFs and visa assistance.

# Education

- Passed MCA from IGNOU in Dec 2010.
- Passed BCA from IGNOU in Jun 2004.
- Passed 12th from CBSE in Mar 1998.
- Passed 10th from CBSE in Mar 1996.

## **Personal Details**

• Date of Birth : 19<sup>th</sup> June 1980

• Father's Name : Dr. Ravi Kant Aggarwal

(Arjun Aggarwal)