** Curriculum Vitae**

**Personal Detail**

Full Name : Vo Trinh Le Nhan

Address : 57 Bau Cat, Ward 14th, Tan Binh Dist., Ho Chi Minh City, Vietnam.

Gender : Male

Contact : **(+84)908809571 |** [**nhan.vtl11@gmail.com**](mailto:nhan.vtl11@gmail.com)

**Summary**

I am described as person connecting people in the organization. I prefer choosing to take the highest possible responsibly in teamwork. In the future, my career prospect is doing business internationally in the Financial and Retail industry.

**Education**  
2011- 2015 : Hoa Sen University (Ho Chi Minh City, Vietnam)

* Bachelor of Arts in **Corporate Finance**
* GPA : 3.250/4.0

**PERSONAL SKILLS**Social skills:

* Leading and participating well in a team proven by social activities and School’s organization.
* Good at Interpersonal knowledge and Communication skill.
* Self-motivation and self-study.
* Problem-solving skill proven by solving transaction’s issue in Loan Deal.
* Negotiation skill proven by dealing interest rate and exchange rate with customers.
* Data analyst in sales (optimization, cluster model with MS Excel).
* Representing for Hoa Sen University to take part in The 2014 Nielsen Case Competition – held by the famous market research firm in VN.

Additional information:

* Computer skill ( MS office especially MS Excel, Financial Modeling, MS Project)
* Implementation skill proven by the leader role in SSE organization.
* Foreign Language : English (TOEIC 785 or IELTS 6.5 equivalent) and Chinese

**WORK EXPERIENCE**

* 2/2015 Assistant for Sales Manager in Transaction Banking Department at ANZ Vietnam

Main duties:

* Introducing Trade products and Cash products to corporate customer.
* Negotiating for making Trade Finance Loan deal with Customers.
* Setting up account plans and revenue utilization’s report.
* Preparing and analyzing sales report for the purpose of management view.

* 6/2013-2015 Quality Assurance at Prudential Finance VN

Main duties:

* Ensuring the high standard quality of Telemarketer’ service.
* Ensuring products comply with legislation and quality assurance codes (mainly for personal loan for workers).
* Making sure that all QA Records, data & information is available for Manager.
* 7/2014-10/2014 Intern as research assistant at Atrix Capital

Main duties:

* Synthesizing information and write report about Vietnamese’s Retail and Banking Industry

**REFERENCES**

Mr. Bui Dinh Qui - ANZ Vietnam M: +84909129009  
Ms. Bui Truong Thuy Vy - ANZ Vietnam M: +84903987542  
Ms. Phan Cẩm Ly - Atrix Capital M: +841223969311  
Mr. Le Trung Khoi Nguyen- SSE Organization M: +84982868633