**Avinash Shirsath**

Revenue colony, College road, Shrirampur-413709 Dist. Ahmednagar Maharashtra

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* **Summary**

Committed to H E L P (Help Enhance Life's Potential). Talented teaching professional devoted to instilling an appreciation for life skills in all students.

* **Core Qualifications - Skills**

Strong verbal communication, Computer proficient, Team leadership, Excel in Foreign education, Motivating students, Interactive teaching/learning, Innovative lesson planning, Positive learning environment, Essay writing technique development, Mastery of inductive and deductive teaching method, Audio-visual aid implementation, Parent/Teacher Conferences, Counselling, Community involvement. Keen to embrace new technology and changes.

**B.E. (Civil), MBA (HR), Dip. Computer applications, Dip. Nutrition**

* **Achievements:**

Construction of many multi-storey residential and commercial complexes, Designed curriculum for "Communicative approach to English" and conducted various Seminars and workshops in many schools and colleges, accomplished "Art of Parenting" workshops, carried out "Career Guidance" program, adjudicated many "Elocution Contests ", Worked as a Foreign Education Consultant and guided hundreds of aspiring students for TOEFL ( Test of English as a Foreign Language) and IELTS ( International English Language testing System), Headed a team of Sales Executives for TATA Indicom and achieved timely targets, Facilitated many executives in Goal setting, Time management, Communication skills, Personality development, Won the Gold medal in state -level essay competition Topic- "National Integration Development- Success and Failure".

* **Professional Experience**

**Partner ACE (Academy of Competitive Exams), Shrirampur Feb. 2011 to Current**

Guiding students of various faculties and facilitating in the preparation of IBPS (Indian Banking Professional Service) exams, Conducting Seminars in various colleges to create awareness about banking careers.

**Director L I F E (Language Institute For English) Mar. 2010 to Current**

Designed and developed ''Spoken English Course", "Personality development Program", Engaged in conducting Seminar and Workshops on "Art of Parenting", Career Guidance" etc., Training the personnel of industries in various Soft skills and Hard skills.

**Coordinator, Loyola Institute of Mgt & Technology, Shrirampur Mar 2010 to Aug 2011** Helped set up an English language lab, Installed software from Linguaphone, UK, Trained the staff to train the taught.

**Immigration Consultant Educare Consultants Pvt. Ltd., Surat, Gujarat May 2003 to June 2006**

Collaborated with Legacy Consultants, Newzealand and facilitated migrants for Work Permit Visa Guided the desiring people in documentation, Visa procedure, and interview at the embassy.

**Business Manager TATA Indicom, Surat, Gujarat Sept. 2003 to Oct. 2004**

Lead a team of Sales Executives to achieve timely targets, Communicated regularly with territory, regional and strategic managers for daily support and strategic planning for accounts, Developed promotional programs to optimize revenue levels, consistently met and exceeded department expectations for productivity and accuracy levels.

**Foreign Education Consultant Visu Consultants, Surat,, Gujarat April 2000 to Feb. 2003**

Developed program to work with students aspiring to go abroad for higher education and increase interest in learning by conducting Seminars at various colleges, Coached students for TOEFL, IELTS. Guided students towards documentation regarding admissions in foreign universities, Visa interview

**Senior Civil Engineer Aakar Promoters & Builders June 1986 to Feb. 1991**

Successfully executed key projects which resulted in huge turnover and timely possession, Responsible for planning, design, cost and estimation and implementation of Critical Path Method

* **Education and Training**
* Diploma in Nutrition 2012 Nutrilite , Amway India Enterprises
* Diploma in Computer Applications 1995 Aptech Pvt. Ltd.
* Master of Business Administration 1994 Pune University
* Bachelor of Engineering ( Civil ) 1986 Pune University
* **Community Involvement**

Conducting Health plans thereby educating the community about how to have a complete balanced diet, importance of relaxation, emphasis on exercises, creating awareness of Nutrition in diet, displaying videos on health, Participation in Adult Literacy Camps.  Integrated nutritional components into overall health and fitness program. Established and maintained relationships to build loyal clientele and increase revenue. Delivered quality service to valued clientele.

* **Affiliations**

Rendering education consultancy service to Saibaba Public School. Guiding and training the staff to impart quality education to rural students, coordinating with the various administrative authorities for grants.

Presently teaching Spoken English & Personality Development to professors and students of D.T.Ed., B.Ed. and M.Ed. at Pravara Rural College of Education, Loni.

* **Languages known :** English, Marathi, Hindi, Gujarati
* **Hobby:** Reading, Singing, Internet surfing, travelling, socialising, cooking and teaching the under privileged.